



PITCH IN FOR
BASEBALL
&
SOFTBALL

2018 Annual Report



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(as of December 31, 2018)

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Dear Pitch In For Baseball & Softball Family:

This past year was an incredible year as an organization. As we enter our 14th year of positively impacting the development of young boys and girls through donations of baseball and softball equipment, 2018 marked important changes here at PIFBS.

We started the year with the launch of Pitch In For Softball (PIFS). PIFS provides similar services to the softball community that Pitch In For Baseball does for the baseball community. While our organization has always helped with the donations of softball equipment, our original name, Pitch In For Baseball, failed to communicate that mission. Pitch In For Softball, which is being guided by a group of talented women who are deeply committed to the game, is helping us to better address the needs of children, coaches, and stakeholders in the softball community.

We moved to a new space in 2018. Pitch In For Baseball & Softball had simply outgrown our prior home. We needed more warehouse space to service the growing number of groups we are helping, and we needed more places for people to work. These are good kinds of problems to have, but our bigger home means we also have a larger financial commitment to keep our every day operation running. The new space is fabulous, and we welcome anyone traveling to the Philadelphia area to reach out and make arrangements to visit and see the work we do firsthand.

Our largest single project coordinated away from our warehouse was also completed in 2018. In April of last year, four of the PIFBS staff traveled to Puerto Rico to help sort and pack 175 team kits of equipment to assist Little League programs on the island who had been impacted by Hurricane Maria. This experience epitomized our lean organization's ability to be agile and creative in making its impact.

We expanded our staff in 2018. With the ever-increasing demand for the work we do and the growth of our strategic partnerships, we simply couldn't keep up. Andy Geleff joined the team last year and we now have five full time staff working to help kids gain access to baseball and softball.

Looking ahead to 2019, we will continue to expand our impact. We have plans in place to help communities whose lives were disrupted by natural disasters. We also have new partnerships which will enable us to support the baseball and softball communities in Pittsburgh, Oakland, New York City, and other areas.

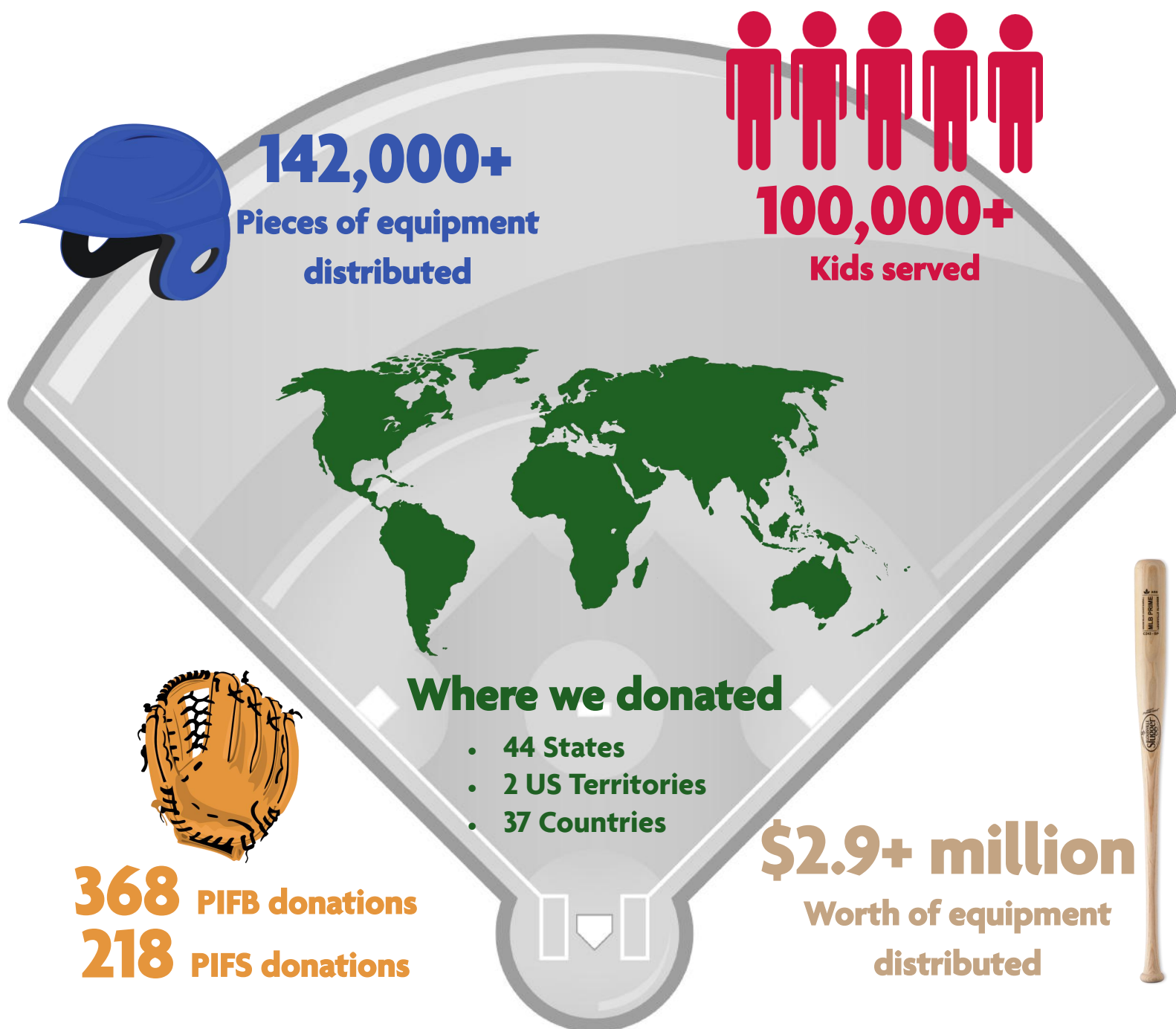
Thank you to everyone who supported Pitch In For Baseball & Softball this past year. We simply could not do the important work we do without your generosity.

Play ball!

David Rhode

CEO and Founder

2018: A Year in Review



What else was new at PIFBS in 2018?

New brand



New logos



**PITCH IN FOR
BASEBALL
&
SOFTBALL**

New warehouse/office



1565 Gehman Rd
Harleysville, PA 19438

About PIFBS

Mission

Founded in 2005, Pitch In For Baseball & Softball helps give the gift of play and contributes to youth development by providing equipment to children around the world.

Core Programs

- Domestic and International Equipment Grants—Designed to help leagues, teams, and community organizations around the globe get the proper equipment to play baseball and softball. Grantees complete required annual reporting detailing the impact of our donation. PIFBS averages 500 projects each year.
- School Based Program—Launched in 2008, our School Based Program helps schools/districts stretch limited budgets, reduce participation fees, and shift funds to other areas such as transportation. PIFBS is implementing School Based Programs in Philadelphia, Northern Kentucky, Minneapolis/St. Paul, and the Bronx. Some sample impact from 2018:
 - ⇒ Philadelphia: Our School Based Program started in our backyard within the Philadelphia School District. In 2018 PIFBS helped 54 teams get much needed equipment and 72% of participating students increased their attendance at school as a result of playing ball!
 - ⇒ Minneapolis/St. Paul: Our partnership with the Minnesota Twins began in 2015 to bring a School Based Program to the Twin Cities. Since then we've helped thousands of kids get on the field, including over 600 in 2018. Of those 600 students, 60% of them increased their attendance as a result of playing baseball or softball this year.
- Disaster Relief Programs—In times of tragedy, children are the most affected. Baseball and softball can help to restore a sense of normalcy amidst the chaos. PIFBS has rebuilt entire leagues and helped thousands of kids start their season on time. PIFBS has assisted with relief efforts in NY/NJ shoreline following Hurricane Sandy; Joplin, MO; the Gulf Coast region; Japan; Houston; Puerto Rico; and more. Here is a highlight from 2018:
 - ⇒ Texas: After Hurricane Harvey hit the Houston area, many leagues lost all of their equipment in the storm. PIFBS teamed up with Little League and Wilson Sporting Goods to help rebuild West Oaks Little League, Memorial Ashford Little League, and Refugio Little League so that kids could get back on the field!
- Kids Helping Kids: Youth Philanthropy— Whether for school service learning, Bar/Bat mitzvahs, Eagle Scouts, or for fun, nearly 200 kids choose PIFBS each year as their charitable partner. About 60% of the equipment PIFBS gives away each year comes from the efforts of motivated, caring kids who run collections and fundraise on PIFBS' behalf.
- Pitch In For Softball Signature Projects— PIFS Signature Projects are defined as longer term projects designed to provide valuable data around impact. These projects require a three year commitment, the program must be scalable, there must be opportunities for awareness building around the projects, there must be a measurable impact, and the identified program must be able to sustain the program in terms of coaching, field usage, etc. PIFS' 2018 Signature Projects were:
 - ⇒ Wilson Sporting Goods—Chicago, IL
 - ⇒ Natasha Watley Foundation—Los Angeles, CA
 - ⇒ Little League Softball—US Virgin Islands, British Virgin Islands, and St. Maarten

**see page 18 for more details on our Signature Projects!*

The PIFBS Team



David Rhode

CEO

david.rhode@pifbs.org

An avid sports fan and father of three, David created Pitch In For Baseball & Softball in 2005 as a way to bring the joy of baseball to all kids. Before David founded Pitch In For Baseball & Softball, he ran his own business for 12 years. He also has Marketing Management experience with Procter & Gamble and HJ Heinz. David holds a BS in Marketing from Georgetown University and his Masters in Business Administration from the Wharton School.

Meredith Kim

COO

meredith.kim@pifbs.org

A former little leaguer and varsity softball player throughout high school, Meredith fully embraces the impact of sports on youth development. With a B.A. in English from Dickinson College, she brings her 15+ years of progressive fundraising experience and skills to diversify and grow PIFBS's funding base in addition to helping the organization to measure and communicate impact more effectively. Meredith also oversees partnership development, fundraising efforts, and special events.



Steve Bizon

Director of Operations & Programs

steve.bizon@pifbs.org

A lifelong sports fan with dreams of having a job in the sports industry, Steve joined the PIFBS team in May 2013 as an Operations intern. After graduating Summa Cum Laude from Gwynedd-Mercy University with a degree in Sport Management, Steve remained with PIFBS full time. He is responsible for all equipment grant requests as well as equipment donations.

Bri Wilson

Development and Communications Manager

bri.wilson@pifbs.org

As a collegiate softball player, Sport Management major, and overall sports enthusiast, Bri brings a unique perspective to the PIFBS team. In addition to playing softball during her time at Alvernia University, Bri also served as the President of the Sport Management Association and received the university's Excellence in Sport Management award. Bri has played softball since age 8 and is looking forward to helping to expand PIFBS's softball outreach.



Andy Geleff

Program Manager

andyg@pifbs.org

A lifelong sports fan with aspirations of developing communities through sport, Andy joined Pitch In For Baseball & Softball & Softball as a Program Manager after graduating from Temple University in 2018 with a degree in Sport and Recreation Management. Though he stopped playing baseball at a young age, it has always remained one of his favorite sports and loves helping children experience the game.

2018 Projects: International



Freedom Farm	<i>Bahamas</i>	Rujohn Foundation Baseball	<i>Jamaica</i>
Belize Visionary Foundation of Baseball	<i>Belize</i>	Baseball 4 Africa	<i>Kenya</i>
Unlimited Potential, Inc. Baseball	<i>Belize</i>	Malta Softball Association	<i>Malta</i>
Challengers Baseball/Softball Association	<i>Benin</i>	Club Deportivo Bahía Matanchén Baseball	<i>Mexico</i>
British Virgin Islands LL	<i>British Virgin Islands</i>	Gloves Go Far	<i>Nicaragua</i>
Fédération burkinabè de béisbol	<i>Burkina Faso</i>	Nicaragua Softball	<i>Nicaragua</i>
GODISA Baseball/Softball	<i>Cameroon</i>	Ekiti Kete Little League	<i>Nigeria</i>
Jays Care Foundation RBI Softball	<i>Canada</i>	Owena Baseball	<i>Nigeria</i>
Toronto Girls Baseball	<i>Canada</i>	Baseball Tomorrow Academy	<i>Nigeria</i>
Potros MBC	<i>Colombia</i>	Baseline Softball Foundation	<i>Nigeria</i>
Fellowship of Christian Athletes	<i>Colombia</i>	Pakistan Federation Baseball	<i>Pakistan</i>
Club Tigres Arenal Forjadores Sueños	<i>Colombia</i>	Club Deportivo de Béisbol y Softbol	<i>Peru</i>
Club de Béisbol menor Traviesos	<i>Colombia</i>	Arequipa Baseball League	<i>Peru</i>
Escuela de béisbol Dinastia Moreno	<i>Colombia</i>	Bagumbayan Central School	<i>Philippines</i>
Fundación Pelota Caliente	<i>Colombia</i>	1 United Philippine Baseball/Softball	<i>Philippines</i>
Fundación Standex Béisbol	<i>Colombia</i>	Polish National Youth Foundation	<i>Poland</i>
Robert Jose Angulo Santos Béisbol	<i>Colombia</i>	Warsaw Dragons Club Baseball	<i>Poland</i>
Club De Béisbol Los Inquietos	<i>Colombia</i>	Russian Baseball Foundation	<i>Russia</i>
Curacao RBI	<i>Curacao</i>	Amy Fndn/Battswood Baseball Club	<i>South Africa</i>
Ivan Cuello Softball Academy	<i>Dominican Republic</i>	Tigers Baseball Club	<i>South Africa</i>
Fund. Samaritana Funsamana	<i>Dominican Republic</i>	Melvin Mora Foundation	<i>Spain</i>
R&R Mejía Baseball	<i>Dominican Republic</i>	St. Maarten Little League	<i>St. Maarten</i>
Liga Deportiva Estrella Infantil	<i>Dominican Republic</i>	Health & Wellness in Africa (HAWA)	<i>Tanzania</i>
Dominican Republic Baseball	<i>Dominican Republic</i>	Turkish Baseball/Softball Federation	<i>Turkey</i>
Mets Baseball Academy	<i>Dominican Republic</i>	Uganda Baseball/Softball Coaches Body	<i>Uganda</i>
Club Deportivo Oriente	<i>Ecuador</i>	Uganda Baseball/Softball	<i>Uganda</i>
European Baseball & Softball Federation	<i>Europe</i>	Buchach Lyceum Baseball	<i>Ukraine</i>
Guyana Baseball League	<i>Guyana</i>	PONY Ukraine Softball	<i>Ukraine</i>
Liga Roberto Valenzuela Little League	<i>Honduras</i>	Poltava Wild Hogs Baseball	<i>Ukraine</i>
Organizacion de Béisbol Gigantes	<i>Honduras</i>	Peace Corps Rivne Softball	<i>Ukraine</i>
Israel Association of Baseball	<i>Israel</i>	Sumy Little League	<i>Ukraine</i>
The Israel National Baseball League	<i>Israel</i>	Fellowship of Christian Athletes	<i>Venezuela</i>
ASD Thunders Salerno Baseball	<i>Italy</i>	South Wales Youth Baseball	<i>Wales</i>

"Thank you so much for your generous equipment donation! The children in Jamaica were utterly grateful for the experience to learn a new sport and have fun playing baseball. They typically don't have access to top of the line sports equipment, so it was extra special that they were able to play baseball with proper equipment. We hope to be able to collaborate with PIFB each year to spread the love of baseball and utilize the game as a way to break global barriers. THANK YOU!"

-Amanda Robinson, Rujohn Foundation Baseball

How Your Donation Makes a Difference



Covington, KY

When Jaydah first got to high school, she struggled with the difficulty of classes and as a result would often sleep in class and was disrespectful to teachers. When she first came out for the softball team, these behavior issues came with her. However, her coaches encouraged her and she realized she had to change to play on the team. This year, as a senior, Jaydah was one of two returning players to the softball team and she credits playing softball for encouraging her to improve in school and help her maintain a passing GPA. Jaydah and her team received equipment thanks to the generosity of St. Elizabeth's Health Care and the Reds Community Fund



Philippines

Michaela, Nice, and Alyka were not interested in softball during their first year of high school. When they heard the team needed additional players, they decided to tryout and made the team! They bring a positive attitude to the field each day and the game taught them discipline. All of the girls focus on their studies, resulting in increased attendance and grades at school. They lead the team in character development and punctuality in practice.



Kimmell, Indiana

Over the past several years, the Kimmell Baseball/Softball league has only had the budget for one softball team. In 2018, they had an overwhelming interest in the softball program with 23 girls coming out for the team, including Madisynn. Because of the donation from PIFS, Kimmell Softball was able to shift funds around allowing them to purchase what they needed to form an additional team. Madisynn, along with a handful of other girls, got to play softball for the first time and their coaches say they are all loving the game.



Philadelphia, PA

After immigrating to Philadelphia from the Dominican Republic, Christopher, Yanelis, and Kevin found that even though they didn't speak the same language, what they had in common with their new peers was their love of baseball. The donation from PIFB enabled all of the boys to have the gear they needed to play ball. Their experience playing on the team has helped them learn English and feel connected to the team and feel a sense of community.



Jamaica

At the beginning of the season, Glenmore had never picked up a baseball before. He joined the RuJohn Foundation in 2018 to try it out and have fun. Glenmore picked up the sport very quickly, becoming a standout shortstop and even earning the title of MVP at one of the clinics that the RuJohn Foundation hosts each year. Being able to learn the game with the proper equipment made a lasting impact on all of the children as it is hard to come by in Jamaica.

2018 Financial Donors

Legends (\$50,000+)

Andreas Foundation
Hansen Foundation
Little League Baseball International
Los Angeles Dodgers Foundation
Major League Baseball
Minnesota Twins Community Fund
New York Mets Foundation/New York Mets

Hall of Famers (\$25,000-\$49,999)

New York Yankees
Rushmore Loan Management
Tull Family Foundation
Wilson Sporting Goods

Triple Crowns (\$10,000-\$24,999)

Rebecca & John Allen
Astros Foundation
Auction.com
Baseball Tomorrow Fund
Brewers Community Foundation, Inc.
Cincinnati Reds Community Fund
Copernicus Society of America
Hannah Graham Memorial Tournament
Shannon & Terry Smith
SPEAR Physical Therapy

MVPs (\$5,000-\$9,999)

Norman Bjornnes
Black Knight InfoServ LLC
Kim Classen
Brad Korman
Mortgage Connect
Perkinscoie Trust Company
Thomas Podmajersky
Roy & Christine Smalley
SWBC Foundation
John Yengo

All-Stars (\$1,500-\$4,999)

Baltimore City Foundation
Jordan & Jaclyn Baltimore
Paula Bennett
Davis Bucco
Dave Davis
Risa Dorsky
Instinet
Alan Jaffa
Matsui 55 Baseball Foundation
[Michael & Jamie Kopech](#)
Leaffer Family Charitable Fund
Michael Markovich
Matsui 55 Baseball Foundation, Inc.
Bruce & Nancy Newberg Fund
James Nuzzi
Arthur & Ellen Pincus
Bill & Beth Piszek
Steven & Tari Sherry
Bradley Smith
John & Lisa Solberg Charitable Fund

Home Runs (\$500-\$1,499)

Marie Grace Alban
Argyros Family Foundation
Debbie August
Tiffany Benway
Brand Content Company
Steve Brehm
Denise & Rich Brereton
Albert Ciardi

Home Runs cont... (\$500-\$1,499)

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Dana & Lance Schiff
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Seidman Family Foundation
Warren Sheinwald
Samuel Siegal
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Scott Snyder
Solana Beach Little League
Susan Sorenson & Richard Berk
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Striar Family
Terra Technical Services LLC
Kimberly Vogel
Walt Disney Company Foundation
Michelle Wilkes
Barbara Zax

Rookies (\$250-\$499)

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Jason Bailey
Randy Barkowitz
Sarah Batangan
Mark Bezos
Kevin Calhoun
Abdul Jabbar Chandrey
Doojin Chung
Charles Clarkson
Connolly Family Fund
Raymond Corio
Corrado Construction

Rookies cont...(\$250-\$499)

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Edward Fay
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Suguna Fowler
Sylvia Goodman
Lawrence Harte
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KC Construction
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Ross Regard
Brett Rhode
Leah Santiago
Holly Shuter
Amy Small
Christopher Soska
Joey Sowada
Michelle Stouber
Tube Methods
UES –Universal Electrical Service
Bruce Upbin
Peter Vogel
Jodi Watts
Ethan Wiley
Steve F Willicombe
Joel M Zaklin
Stephen Zaytoun
Zoglio Management
Marc Zwerdling

PIFBS fulfills 100% of equipment grant requests for projects that grow youth baseball and softball in under-resourced communities around the world.

Monetary donations help us to expand our global reach and ensure that the kids who need assistance the most can still play ball.

2018 Financial Donors

Designated Hitters(\$100-\$249)

James Aaron
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Joseph Abriola
Christina Accordino
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Elisa Bailis
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Brooke Stein
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Tracy Wolniewicz
Amy Stein Wood
Whitney Woods
Yoos Agency
Debra Zielinski
Edward Zinman

***We apologize for any errors or omissions**

2018 Equipment Donors

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Abington Friends School
Logan Abramowitz
Alexandria Little League
Scott & Stacey Allen
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Conner Anderson
Marian Anderson
Vincent Arcadia
Nicholas Arcaro
ATP AZ
Emily Auchard
Andrew Baker
Pamela Barroway
Basking Ridge Baseball Club
Better Baseball
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Peter Beer
Bob Bentz
John Berardi
Tristan Blum
Brian Brach
Ryan & Stephanie Brecker
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Mindy & Rob Brokenshire
Broomall-Newtown Baseball
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Vincenzo & Frankie Buffolino
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Canes IIIU Hood
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Cooper Clark
Jeffrey Clark
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Noam Cohen
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Bryan Connor
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Emily Cutler
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LL Baseball—Western Region
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Susan Portelli
Portsmouth Little League
Sam Posner
Samantha Ramos
Ben Raphael
Jim Rataczak
Susan Rebadow
Julia & James Rhee
Emily Rivers
Rochester Lady Lions
Kathy Rodman
Saint Maria Goretti CYO
Ben Schild
Kevin Schmidt
Andy Schur
Robert Score
James Seyboldt
Justin Shah
Jake Shcharber
William Shepard
Dana Siegel
SKF USA, Inc.
David Smith
Ryan Smith
Alex Span
Jack Stankey
Dylan Stein
Jeffrey Stepansky
Brain Stewart
Douglas Stewart
Emily Strez
Aidan Sullivan
Paul & Eileen Sullivan
Mitchell Switix

Ben Tell
Tetrapolitan Kiwanis Club
The Pitch Pad
Alek Thomas
Wes Thraillhill
Tinton Falls Little League
Carter Toppel
Triple Crown Sports
Jon Twersky
Under Armour
Universal Studios/NBC Universal
Upper Darby Little League
USA Baseball
Philip Veas
Virginia District 7 Little League
Sonia Vittori
Greg Weikel
Dylan Weinbaum
West Los Angeles Little League
Westchester Little League
Western Kentucky University
Al White
Whiz Kids Baseball
Brendan Wienold
Simon Williams
Wilson Sporting Goods
Alexandra Wunderlich
Michael Yama
John Yengo
Geoffrey Young
Daulton Zeaman

Donations of equipment help to keep our costs low and enable us to support more teams each year. The gear we need the most are:

- Gloves (12"+)
- Baseballs/Softballs
- BBCOR bats/USA Standard bats
- Catcher's equipment
- Softball equipment

2018 Equipment Donors

"I can't believe how generous the program was. We got TONS of balls, high-quality batting helmets, gloves, batting gloves, left-handed gloves(!), bats, and more! Our district doesn't give an equipment budget to schools, so this was a hugely important donation. Thank you!"

-Ellen Toivola, Linwood Monroe Arts Plus Baseball



Close Out Bats



Under Armour



Easton



Wilson

***Pictured top left:** This donation from Close Out Bats included much needed baseballs, wood bats, wrist bands, bat weights, and sliding shorts.*

***Pictured bottom left:** In 2018 Easton donated 46 boxes of equipment to PIFBS including catcher's gear, catcher's mitts, equipment bags, and helmets!*

***Pictured top right:** This year PIFBS was able to start including the in kind product that Under Armour donated on a massive truckload in 2017. This product included cleats, pants, sliding shorts, and shirts.*

***Pictured right bottom:** Throughout the year, Wilson sends PIFBS many donations of in kind product. In 2018 we received lots of gloves, bats, and softball gear!*

In Memoriam

Though we wish it were on better terms, each year we are the fortunate recipients of donations made in memory of loved ones by families who wish to have their legacy honored because of their love of baseball and softball.

Paul Ashley
Michael Baker
Dottie Bass
Kenneth Bohnsack
Robert Charleston
Charles Christmas
Ryan Cooper
Dave Davis—PIFBS Board Member
Donald Davis
David Finnigan, III
Millie Gladstone
John Hagemann

Alex Hanan
Roy Hensley
John R. Jones, Jr.
Patrick Kelly
Bruce Kison
Tracy Lemar
Fred Levesh
Mark Liska
Hank Matsubu
Don McCausland
Wallace McGough
Max Oscar

Jack Page
Bonita Patterson
Mark Sander
Constance Sakaris
Thomas Sorgio
Benjamin Villanueva
Nicholas Vertalino
David Wheat
Hubert Whittington
Gil



Dave joined the Pitch In For Baseball & Softball Board in 2011 and immediately left his mark. As a founding partner of Davis, Bucco & Ardizzi a construction law firm in Conshohocken, PA, Dave had an ability to delve deeper and challenge everyone to be and do better. He was a quiet leader who led by example as well as contribution. His thoughts were always well-thought out, rational, and respectful of others. He brought exemplary professionalism to our board and entire organization. His passion for baseball, background in nonprofit fundraising, and commitment to quality were vital to helping the organization grow from a \$300,000 budget to \$1 million. He was an incredible human and we will miss him immensely.

Partner Highlights

Strategic Partners

Pitch In For Baseball & Softball is proud to work with these industry leaders who have enabled us to expand our programming and help more children around the world. These partners are instrumental in allowing us to grow our impact by making generous financial contributions, large donations of in-kind product, and connecting us to groups in need of assistance.



Puerto Rico



The largest project in the history of PIFBS occurred in 2018 in the form of a disaster relief project in Puerto Rico. PIFBS staff and a team of volunteers packed up 175 baseball and softball team kits to distribute across the island. Each Little League was presented with enough pants and arm sleeves for each child. Thanks to our partners: Little League, Wilson, Easton, Franklin, Dick's Sporting Goods, Under Armour, and Deportes Salvador Colom for making it possible!



Bahamas



In December 2018, Miami Marlins minor leaguer Anfernee Seymour and two-time Olympian Natasha Watley teamed up to bring a baseball and softball clinic to children in the Bahamas. With both athletes having strong family ties to the Bahamas, this project was very important and personal for Anfernee and Natasha. The clinic brought about 100 children out to learn the basics of baseball and softball for the day with over 200 pieces of equipment!



Los Angeles, CA



Thanks to the generous support by the Rod Dedeaux Foundation and DART Warehousing, PIFBS is able to have warehouse space in Los Angeles. This west coast location enable PIFBS to better connect and serve our donors and allows us additional space to store equipment. In addition to underwriting the warehouse space, Dedeaux folds PIFBS into the Golden Spikes awards and refers groups in CA who are in need of equipment to us.



Milwaukee, WI



The Zembo Team, a member of Beckum Stapleton Little League, was generously supported by the Milwaukee Brewers this year with brand new gear in the inaugural year of a partnership with PIFBS. The Zembo team went on to win the Beckum Stapleton Little League championship for the first time in seven years. Coach Robert Stokes said, "without the donation, we would not have had the bats with the new USA Baseball stamp due to cost."

Partner Highlights



Atlanta, GA

Pitch In For Baseball & Softball serves as Major League Baseball's exclusive equipment partner to help their RBI (Reviving Baseball in Inner Cities) program grow and increase participation across the United States. In 2018, Pitch In For Baseball & Softball helped MLB get equipment to 225 RBI teams in 51 cities across the country which gave over 3,700 kids all over the United States a chance to play ball



Chicago, IL

Wilson's Get a Glove, Give a Glove campaign gives customers a chance to shop and support PIFBS. This program provides one glove to a child in need for each Glove of the Month purchased, providing 6,000 gloves to date. In 2018, Wilson and PIFS partnered to help 20 Chicago high school softball teams get on the field as one of PIFS' Signature Projects! Over 500 girls benefitted from the donation and 71% of students improved their grades as a result of playing ball!



Bronx, NY

In 2018 the Yankees and PIFBS completed the third year of School Based Program helping over 400 kids get on the field. The Yankees also generously donated a Suite to PIFBS at a regular season game! PIFBS utilized the Suite at the late August game vs. the Chicago White Sox as a fundraising night inviting donors and supporters to share in a fun filled evening. The event in totality raised over \$13,000 to support PIFBS!



Puerto Rico

Puerto Rico was devastated by Hurricane Maria in the fall of 2017. Because of how deeply woven the games of baseball and softball are into the fabric of Puerto Rican culture, it was important to PIFBS to help as many kids get back on the field as quickly as possible. Thanks to generous funding from NorthMarq Capital, the 12 Little League softball teams ages 15-18 on the island received brand new gear!



Mt. Vernon, NY

In April 2018, PIFBS teamed up with MLB legend Hideki Matsui and his Foundation, Matsui 55 Baseball Foundation. The project helped two leagues in the New York area get the gear they needed to play ball. Mt. Vernon Department of Recreation received baseball and softball equipment and Bedstuy Sluggers received baseball equipment. In total, over \$5,000 worth of equipment was donated to help nearly 400 kids get on the field.



Dominican Rep.

In 2018 PIFBS kicked off the first year of a partnership with the New York Mets and the Mets Foundation! This partnership provided 50 baseball and softball teams in the local area brand new gear for their season! Later in the year, the Mets worked with PIFBS to deliver 50 team kits in the Dominican Republic. The Mets hosted a distribution event at their academy in Boca Chica to pass out the brand new gear that will help hundreds of kids play ball!

Donor Highlights



Evan Raises \$15,000 to Support Local New York League

Part of the Jewish tradition of the Bar and Bat mitzvah is the completion of a mitzvah project, when a young person gives back to his/her community in a meaningful way. Of the nearly 200 kids who complete equipment collection projects on behalf of PIFBS each year, approximately 50% are mitzvah projects. When Evan and his family reached out to us, they knew they wanted to do something even bigger than the typical mitzvah project with ambitious goals to raise enough money to support an entire league. Evan knocked his goal out of the park raising about \$15,000 to support the City of Mount Vernon Department of Recreation's baseball and softball teams! In total, the donation helped 23 teams and nearly 350 kids get brand new equipment to take the field in the fall! Mt. Vernon hosted a distribution date and Evan's family coordinated a scrimmage for the day between Mt. Vernon and Evan's team. Thank you to Evan and the entire Schiff Family who helped make this pilot project an incredible success!

Triple Crown Sports—Sparkler Tournament

With over 900 teams and 16,000 athletes, Triple Crown Sports hosts the largest softball tournament in the world every year over the July 4th holiday. In 2018, Triple Crown invited PIFS to partner with them for an equipment collection at this year's Sparkler Tournament. In total, the equipment collection brought in nearly 200 pieces of gear to help PIFS get much needed softball equipment for our inventory to help even more girls have the opportunity to play ball.



Will Carbonari

Like many of our equipment donors throughout the year, Will was inspired by his love of the game to run an equipment collection in his Connecticut hometown benefitting Pitch In For Baseball & Softball. Will worked hard to advertise his equipment drive early and often in addition to having various drop off dates and locations throughout the community. Spreading the word paid off for Will as he amassed nearly 1,000 pieces of baseball and softball gear to donate to PIFBS! Will and his family packed up the gear, rented a truck, and made the drive to our Pennsylvania warehouse to drop it all off! Will is planning to host another drive next year and also hopes to raise funds to support a project in Puerto Rico!

Pictured at right: Lions Fastpitch located in Rochester, NY spent the summer collecting gear to donate to PIFBS! Some of the team was able to make the trip to drop off the equipment at our PA warehouse location in the fall of 2018.



About 60% of the equipment PIFBS has available to distribute comes from supportive communities like these!

- Youth baseball/softball organizations whose communities have an abundance of equipment not being used and want to give back
- Caring kids who love the game and want to give others a chance to play
- Companies that want to engage their employees and communities in philanthropy

Donor Highlights

2018 Little League Donations

Our partner, Little League International, regularly communicates with their districts and leagues encouraging them to clean out their equipment sheds and donate gear that they aren't using to PIFBS. Alexandria Little League donated approximately 600 pieces of equipment valued at over \$5,000 that was able to be shipped to Puerto Rico—supporting teams that lost their gear due to the hurricanes. Check out all the Little Leagues that donated to us in 2018!

- Alexandria Little League
- CA District 8 Little League
- Dixie Little League
- Drexel Hill Little League
- Falls Church Kiwanis Little League
- Hilltop Little League
- Ladera Ranch Little League
- Little League Southwest Region HQ
- Little League Western Region HQ
- Morrisville Little League
- Penfield Little League
- Plymouth Little League
- Portsmouth Little League
- Tinton Falls Little League
- Upper Darby Little League
- Virginia District 7 Little League
- West Los Angeles Little League
- Westchester Little League



WMGK Radio & Xfinity

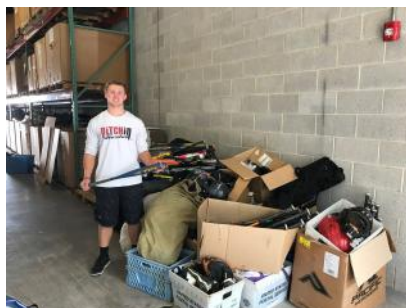
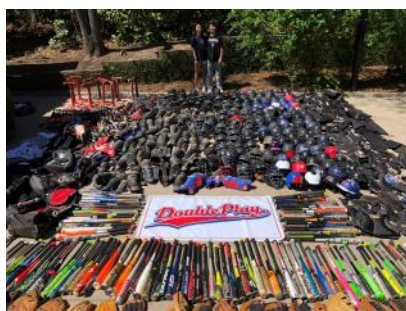
For the third year in a row, local Philadelphia radio station WMGK, facilitated an equipment collection drive in the tri-state area! WMGK again teamed up with Xfinity stores across the Delaware Valley to serve as collection sites. The collection ran for approximately a month and was highlighted by special guest appearances by Philadelphia Phillies legend Tommy Greene at Xfinity stores! The league or team that donated the most equipment won an appearance by Tommy at their opening day ceremonies. In total, the drive collected well over 1,200 pieces of equipment from supporters in Pennsylvania, Delaware, and New Jersey.

Pictured top left: Julia & James Rhee from Georgia spent months collecting equipment with the help of Double Play and Westminster School.

Pictured bottom left: For the 5th year in a row, Daulton Zeaman collected gear in his community to donate to PIFBS!

Pictured top right: For his Eagle Scout project, Weston Petty chose to collect gear for PIFBS! He made the trip to drop it off at our Los Angeles warehouse.

Pictured right bottom: Brett Kovel and son Caiden ran their second fundraiser for PIFBS in 2018. This year, they collected cash donations and gift cards and then went to a sporting goods store to purchase brand new gear to donate to PIFBS!



Project Highlights



Mauricio Dubon, a player in the Milwaukee Brewers minor league system, teamed up with PIFBS for the second year in a row to bring baseball to his hometown in Honduras where soccer is the most popular sport. The donation totaled over a \$2,000 value to help more than 100 kids in the Liga Roberta Venezuela Little League learn the game of baseball. The equipment included gloves, baseballs, bats and helmets.

In the fall of 2017, the Atlantic Ocean saw three of the largest hurricanes ever on record. They devastated several islands as well as parts of Florida and Texas. With support from Little League International and Wilson Sporting Goods, PIFBS was able to help West Oaks Little League, Refugio Little League, and Memorial Ashford Little League replace the gear they lost due to the hurricane! The donations totaled nearly \$46,000 worth of equipment and helped over 600 kids in the Houston area get back to playing the sport they love.



Pitch In For Softball Signature Projects



Wilson Sporting Goods—Chicago, IL

The very first Signature Project of 2018 kicked off in Chicago with longtime partner, Wilson. Employees helped pack up the brand new gear into team bags and then distributed it to 20 high school softball teams in the area. The donation totaled more than \$30,000 and helped over 400 girls in Chicago play ball!



Natasha Watley Foundation—Los Angeles, CA

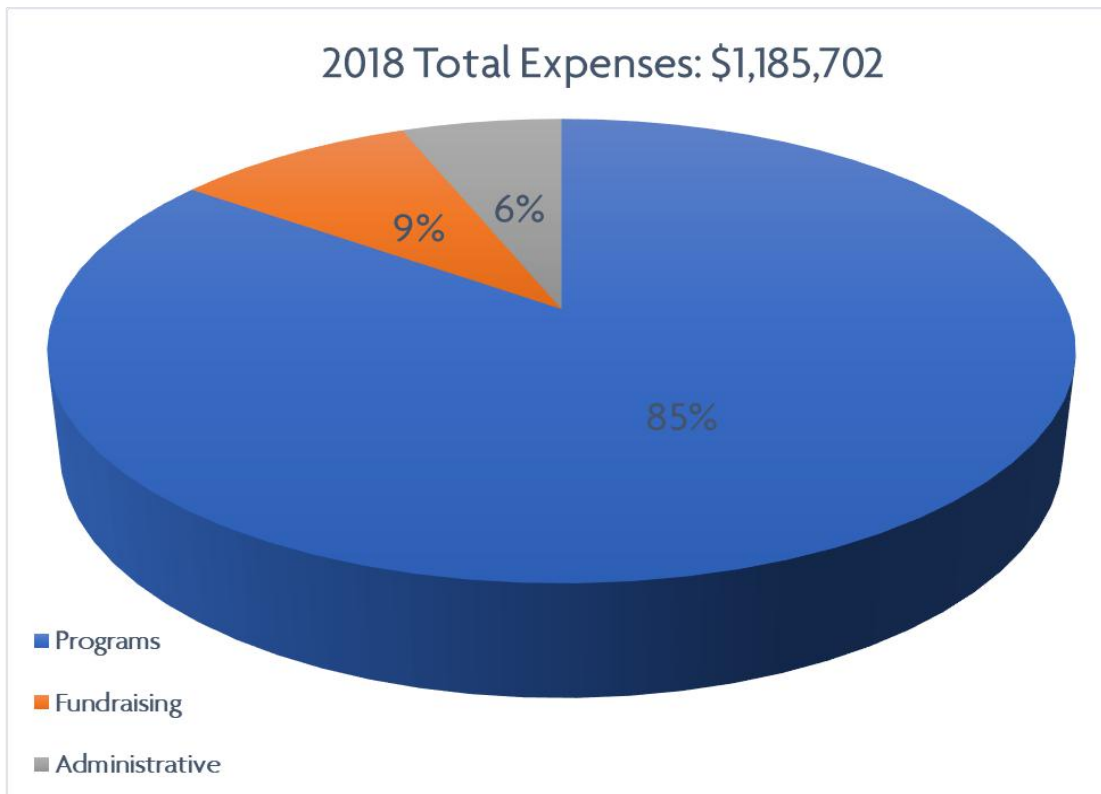
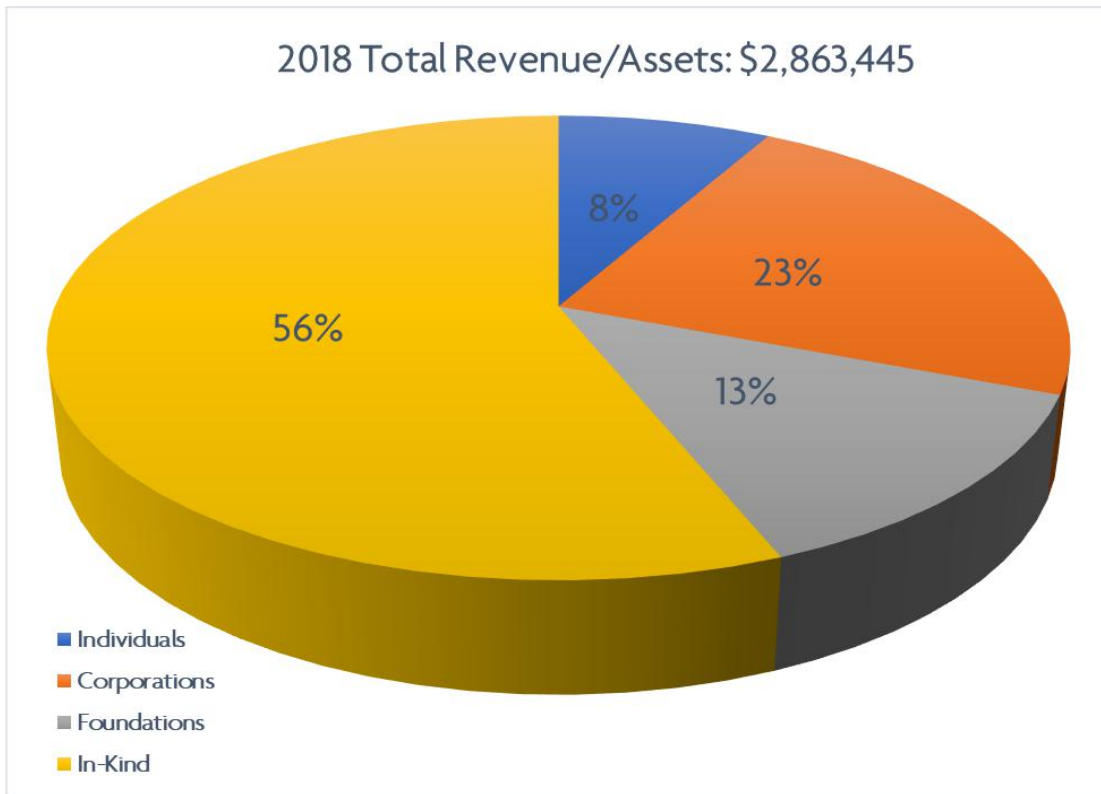
In June, PIFS donated nearly \$50,000 in gear to the Natasha Watley Foundation to help provide a high quality softball experience for under-resourced girls in the Los Angeles area. The PIFS Signature Project helped to provide equipment to expand an additional 8 teams and update gear for the existing 22 teams.



Little League—Caribbean Islands

The US Virgin Islands, the British Virgin Islands, and St. Maarten also saw extensive damage from the hurricanes in 2017. For the last Signature Project of 2018, PIFS and Little League teamed up to donate more than \$40,000 worth of equipment to all of the softball leagues on the three islands so they could get back on the field.

2018 Financials (for fiscal year ending 12/31/18)



"We were very pleased with our experience with Pitch In For Baseball this year!! The whole process was amazing. The shipping cost was so reasonable, and we were very pleased with the items we received. We were able to provide gloves to about 15 different players, we provided our coaches with practice baseballs (they would normally use their personal baseballs), and we were able to provide safer batting helmets to all of our teams as many of our old ones were missing padding, and very used. Thank you so much for everything. We were truly blessed this year, and very glad to help our players who wouldn't have been able to play due to the lack of personal equipment. Thank you!!"

-Darcy Kurelowech, Corry Little League Baseball

Mona, UT



"This is an incredible program. It allows schools such as ours to provide equipment to players that may not have the opportunity to play. This program is so beneficial and I am grateful for it each year!! Thank you!!"

- Carrie Schmitz, Newport High School Softball

PIFB

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